



# Powerful Data Logistic Solutions for Health Plans

Connect. Protect. Deliver.

We support payers in making healthcare more accessible, effective, and affordable through smarter data exchange and interoperability solutions –designed around their requirements.

## Unlocking the value of your members' health records is our specialty.

Maximize your ability to identify, obtain, and analyze medical data quickly, easily, and securely. With Datavant as your single-source partner and problem solver, we help you achieve your goals. Whether it's enhancing coding precision, boosting HEDIS and Star ratings, optimizing patient-provider interactions, or pioneering better ways to identify and mitigate expensive, avoidable healthcare gaps across your entire population, we're committed to your success.

## Unmatched results for 45 years

Our success is built on strong partnerships with 93% of the leading Medicare, Medicaid, and ACA payers, where we process over 60 million records annually, making us the largest retrieval of information operation in the United States. This is made possible by our unequalled expertise, cost-saving scale, and relentless dedication to pioneering next-generation data logistics.

92%+

Highest Yields

80%

On track to achieve digital fulfillment by 2027

98%

Provider satisfaction

20-40%

Fees are typically lower than any other vendor's total chart acquisition cost

20,000

Locations to proprietary connections via FHIR APIs+

97%

Annual customer retention rate

# How do we do it?

## Broadest Health Data Retrieval Network in the United States

With digital connections to more than 300,000 hospital and clinic locations, we scale retrieval yields quickly, efficiently, and with minimal provider disruption. Offering the most connected network in the country, we are on pace to deliver 15 million records directly from EHR sources in 2024 without any provider contact — an achievement unequaled in the industry.

## Digital Leadership

Optimizing the capture and management of complete and accurately structured and unstructured health data is dramatically improved through our technical knowledge in machine learning, pattern recognition, and natural language processing (NLP), allowing us to purposefully deploy Artificial Intelligence (AI) to drive value throughout our data capture and risk adjustment workflows. The result is higher yields and shorter turnaround time, from the most minimal data inputs.

## Multichannel Data Retrieval Methods

Obtaining the greatest number of complete records requires a multifaceted approach. Whether records are accessible digitally or require manual retrieval, our seasoned field experts skillfully identify, evaluate, and collect all the necessary data for retrospective and prospective risk adjustment and quality measures. Our algorithms utilize extensive provider relationships and proprietary nationwide connections to determine the best approach to acquire your needed data quickly and accurately.

## Unlocking Hidden Value

To uncover hidden savings and improve program outcomes, it's vital to go beyond traditional data retrieval campaigns that often yield static PDF files. Our reporting tools, powered by AI and machine learning, deliver valuable insights into provider engagement, retrieval success, and documentation compliance. Additionally, we harness technologies like optical character recognition (OCR), advanced handwriting recognition, and natural language processing (NLP) to access diverse health records. This integration connects all data sources and provides a comprehensive view of member health to guide resource allocation for better patient care in PDF or structured data formats.

## Information Security Leadership

Safeguarding our members' data is our top priority. We remain at the forefront of protecting data by maintaining the industry's highest level of security measures and SOC Type 2 certification. Together with our rigorous PHI checkpoints embedded in our daily operations, Datavant significantly reduces avoidable PHI disclosure incidents.

**Ready to elevate your health data strategy? Schedule your consultation with us today and unlock value through our industry-leading solutions.**

### Health Data Acquisition

**Multichannel** – digital and traditional retrieval across all Datavant connections

**Member Locator** – digital retrieval of all records through member demographic alone, regardless of provider or location

**Provider Locator** – digital retrieval of records for members at specific provider locations

**Best Contact** – locating hard-to-find at-risk members

### Medical Record Retrieval

In-Home Risk Assessment

In-Office Assessments

Risk Adjustment

Quality/HEDIS

New Member Enrollment

### Medical Record Review

Retrospective Risk Adjustment

NLP-Enabled 2nd/3rd Level Review

Risk Adjustment Data Validation





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